

बामर लॉरी एण्ड कं. लिमिटेड (भारत सरकार का एक उद्यम)

Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

Date: 11th November, 2019

The Secretary,
National Stock Exchange of India Ltd.
Exchange Plaza
Bandra-Kurla Complex
Bandra (E),
Mumbai – 400 051

Company Code: BALMLAWRIE

21, नेताजी सुभाष रोड, कोलकाता - 700 001, (भारत) फोन : (91)(033)2222-5329/5314/5209 ई-मेल : bhavsar.k@balmerlawrie.com

21, Netaji Subhas Road, Kolkata - 700 001, (India)

Phone : (91)(033) 2222-5329/5314/5209 E-mail : bhavsar.k@balmerlawrie.com CIN : L15492WB1924GOI004835

The Secretary, BSE Ltd. Phiroze Jeejeebhoy Towers Dalal Street <u>Mumbai- 400001</u>

Company Code: 523319

Dear Sir,

Subject: Disclosure under Regulation 30 & 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI LODR')

Further, to our intimation dated 18th October, 2019, and as per Regulation 30 read with Schedule III, Part A and Regulation 33 of SEBI (LODR) Regulations, 2015, please note that the Board at its Meeting dated 11th November, 2019 has inter-alia considered and approved the following:

 Un-audited Financial Results (Standalone and Consolidated) of the Company along with the Limited Review Report of the Statutory Auditors thereon for the Second Quarter ended 30th September, 2019. The Un-audited Financial Results shall be published in the newspapers as per Regulation 47(1) of the SEBI (LODR) Regulations, 2015 and would also be uploaded on the website of the Company (www.balmerlawrie.com) as per Regulation 46(2) of the SEBI LODR.

The meeting of the Board of Directors commenced at 12:00 Noon. and concluded at 5.50 p.m.

Request you to take the above information on record and acknowledge receipt.

Yours faithfully, For Balmer Lawrie & Co. Ltd.

Kaustav Sen
Compliance Officer

Enclosed: As above

B. K. SHROFF & CO. CHARTERED ACCOUNTANTS

23A, Netaji Subhas Road 3rd Floor, Room No – 15 Kolkata –700 001

Phone: 2230-0751, 2230-0752

Fax: 033-2230-0680

E-Mail: bkshroffkol@gmail.com

REVIEW REPORT ON STANDALONE FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF BALMER LAWRIE & COMPANY LIMITED

We have reviewed the accompanying unaudited statement of financial results of Balmer Lawrie & Company Limited for the period ended 30th Sept, 2019. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Emphasis of matter

The Company has exercised the irrevocable option of shifting to a reduced Tax Rate effective April 1, 2019 in pursuance to Section 115BAA of the Income Tax Act, 1961, resulting in net tax savings of Rs.952.92 Lakhs for the half year ended September 30, 2019. (Refer Note No. 3 of the accompanying standalone financial results)

Our conclusion is not modified in respect of the above stated matter.

Place of signature: Kolkata

Date: 11.11.2019

For B. K. SHROFF & CO. Chartered Accountants

FRN: 302166E

L.h. Shooto

(L. K. Shroff) Partner

Membership No. 060742

UDIN:19060742AAAADH4505

BALMER LAWRIE & CO. LTD. [A Government of India Enterprise]

To Board of Directors Balmer Lawrie & Co. Ltd.

CEO and CFO Certification

We, Prabal Basu, Chairman & Managing Director, and S. S. Khuntia, Director (Finance), hereby certify that we have reviewed the Un-audited Standalone Financial Results of the Company for the quarter/period ended 30th September, 2019 and to the best of our knowledge and belief the said results:

- (i) Do not contain any false or misleading statements or figures, and
- (ii) Do not omit any material fact, which may make the statements or figures contained therein misleading.

(Prabal Basu)

Chairman & Managing Director

(S. S. Khuntia)

Director (Finance)

11th November, 2019

BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office: 21, Netaji Subhas Road, Kolkata - 700001

Tel. No. - (033)22225313, Fax No.- (033)22225292, email-bhavsar.k@balmerlawrie.com, website-www.balmerlawrie.com CIN: L15492WB1924G01004835

Statement of Standalone Unaudited Financial Results for the Quarter and Six Months Ended 30/09/2019

(₹ in Lakhs)

SI.	Particulars	STANDALONE Year to date figures Year to date figures					
No.	Particulars (Refer Notes Below)	3 months ended 30/09/2019	Preceding 3 months ended 30/06/2019	Corresponding 3 months ended 30/09/2018	Year to date figures for current period ended 30/09/2019	for the previous period ended 30/09/2018	Figures for Previous Yea ended 31/03/2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue from Operations	38190.25	43096.39	41710.61	81286.64	90599.55	177520.
Н	Other Income	2171.03	985.96	1787.46	3156.99	2950.64	8152.
Ш	Total Income (I + II)	40361.28	44082.35	43498.07	84443.63	93550.19	185672.3
IV	Supergrad						
IV	Expenses Cost of Materials consumed & Services rendered	22417.30	27479.44	26346.71	49896.74	58301.20	110529.
	Purchase of Stock-in-Trade	583.35	246.60	20040.71	829.95	-	329.
	Changes in inventories of Finished Goods, Stock-in-Trade and	761.91	(450.03)	368.60	311.88	25.94	343.
	Work-in-Progress	701.51	(430.00)	300,00	311.00	20.04	040.
	Employee Benefits Expense	6087.95	5830.82	5373.08	11918.77	10985.99	21247.
	Finance costs	122,65	195.40	103.34	318.05	242.63	555.
	Depreciation and Amortization expense	832.04	885.08	657.26	1717.12	1320.71	2671.
	Other expenses	5049.34	5384.53	5585.12	10433.87	11597.57	21984.
	Other expenses	3043.34	3304.33	3303.12	10433.07	11357.37	21304.
	Total Expenses (IV)	35854.54	39571.84	38434.11	75426.38	82474.04	157661.8
V	Profit/ (Loss) before exceptional items and tax (III-IV)	4506.74	4510.51	5063.96	9017.25	11076.15	28010.4
VI	Exceptional items						
VII	Profit/ (Loss) before Tax (V - VI)	4506.74	4510.51	5063.96	9017.25	11076.15	28010.4
VIII	Tax expense:						
	(1) Current Tax	593.95	1610.71	1667.06	2,204.66	3801.08	8736.
	(2) Deferred Tax	81.82	90.70	(44.92)	172.52	(56.22)	424.
IX	Profit/ (Loss) for the period from continuing operations (VII-	3830.97	2809.10	3441.82	6640.07	7331.29	18850.1
ix	VIII)	3030.37	2503.10	3441.02	0040.07	7331.23	10030.1
Х	Profit/ (Loss) from discontinued operations	-	-		**		
ΧI	Tax Expenses of discontinued operations	-	-			-	-
XII	Drafit! / Laca) from Dispositioned apprehiums (after toy)						
XII	Profit/ (Loss) from Discontinued operations (after tax) (X-XI)	•	•	•			
XIII	Profit/ (Loss) for the period (IX + XII)	3830.97	2809.10	3441.82	6640.07	7331.29	18850.1
^"	Total (2007) of the period (IX - XIII)	3030.37	2003.10	3441.02		7551.25	10030.1
VIX	Other Comprehensive Income						
	(A)(i) Items that will not be reclassified to profit or loss	-	-				(925.6
	(A)(ii) Income tax relating to items that will not be reclassified to	-	-		-		323.4
	profit or loss						
	(B)(i) Items that will be reclassified to profit or loss	•	-			-	
	(B)(ii) Income tax relating to items that will be reclassified to profit or loss	-		-			
	Total Comprehensive Income for the period (XIII + XIV) (Comprising Profit/ (Loss) and Other Comprehensive Income for the period)	3830.97	2809.10	3441.82	6640,07	7331.29	18247.9
	Earnings per equity share (for continuing operations)						
- 1	(of ₹ 10/- each) (not annualised)						
	(a) Basic	3.36	2.46	3.02	5.82	6.43	16.5
	(b) Diluted	3.36	2.46	3.02	5.82	6.43	16.5
	Earnings per equity share (for discontinued operations) (of ₹ 10/- each) (not annualised)						
	(a) Basic						
	(b) Diluted						
	Earnings per equity share (for discontinued & continuing						
- 1	operations) (of ₹ 10/- each) (not annualised)						
	a) Basic	3.36	2.46	3.02	5.82	6.43	16.53
11	b) Diluted	3.36	2.46	3.02	5.82	6.43	16.53

Notes:

- The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 11, 2019. As required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Statutory Auditors have conducted a Limited Review of the above financial results for the quarter/period ended 30th September, 2019.
- 2) The Company has adopted Ind AS 116 "Leases" effective April 1, 2019, as notified by the Ministry of Corporate Affairs (MCA) in the Companies (Indian Accounting Standard) Amendment Rules, 2019. The Company has adopted the modified retrospective approach. Accordingly, the comparative information for the period(s) relating to earlier period/year is not restated. The effect of this adoption is decrease in profit before tax by ₹ 52,60 Lakhs during the half year ending September 30, 2019.
- In pursuance to Section 115BAA of the Income Tax Act, 1961 (The Act), announced by the Government of India through Taxation Laws (Amendment) Ordinance 2019, the company has the option of shifting to a reduced tax rate effective April 1, 2019 along with a consequent reduction in certain tax incentives and subject to certain conditions. The Company evaluated these provisions and has decided to exercise this option. Accordingly, the company has recognised the impact of the same on the current tax charge and deferred tax balances. The resultant impact has been considered in the current quarter. The impact of such tax provision for the current half year ended September 30, 2019 is net savings of ₹ 952.92 Lakhs.
- Previous period/ year's figures have been regrouped/ rearranged / reclassified wherever necessary.

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As at Current half year end 30/09/2019 Unaudited	As at Previous year end 31/03/201
Ullaudited	Audited
	Addited
38,609.29	39,667.8
4,835.48	-
12,451.76	11,694.4
109.77	111.3
332.04	391.0
4.00	
14.006.80	14,006.8
408.96	420.8
706.74	775.2
749.09	3,759.0
72,213.93	70,826.7
15,211.62	14,293.3
22.22	
	27,619.2
	4,614.0 39,071.1
	1,304.6
	24,775.3
9,794.18	5,727.2
1,19,240.79	1,17,404.9
1 01 454 72	1,88,231.7
1,31,434.72	1,00,201.7
44 400 05	44 400 0
	11,400.23 1,18,620.19
1,10,141.00	1,10,020.11
1,21,541.93	1,30,020.4
	1,060.94
	·
	5.42
	4,014.48 919.24
9.89	4.89
7 260 22	6,004.97
7,260.33	6,004.97
3.797.24	306.32
	-
249.28	324.16
28,135.42	28,981.50
15 037 50	12,951.10
	5,213.87
	1,638.56
3,738.58	2,790.79
62,652.46	52,206.30
1 91 454 72	1,88,231.72
1,01,404.72	1,00,231.72
	12,451.76 109.77 332.04 4.00 14,006.80 408.96 706.74 749.09 72,213.93 15,211.62 30,602.10 1,362.02 38,122.87 2,766.44 21,381.56 9,794.18 1,19,240.79 1,91,454.72 11,400.25 1,10,141.68 1,21,541.93 1,060.94 1,075.67 7.59 4,014.48 1,091.76 9.89 7,260.33 3,797.24 949.09 249.28 28,135.42 15,937.50 8,882.98 962.37 3,738.58

Particulars	For the Period Ended	(₹ in Lakhs For the Year Ended
	30 September 2019	31 March 2019
	Unaudited	Audited
Cash flow from Operating Activities		4
Net profit before tax	9,017.25	28,010.4
Adjustments for: Depreciation and Amortisation	1,717.12	2,671.9
Impairment of Assets	1,717.12	19.3
Write off/Provision for doubtful trade receivables (Net)	0.45	(102.9
Write off/Provision for Inventories (Net)	53.33	45.8
Other Write off/Provision (Net)	-	300.8
(Gain)/ Loss on sale of fixed assets (Net)	(10.68)	(6.0
(Gain)/ Loss on Disposal/Sale of Investments (Net)	4 504 44)	(634.4)
Interest income Dividend Income	(1,504.41) (836.87)	(2,831.3) (2,445.7)
Finance costs	318.05	555.74
Operating Cash Flows before working capital changes	8,754.24	25,583.59
Changes in operating assets and liabilities (working capital changes)		
(Increase)/Decrease in trade receivables	(2,983.33)	(388.94
(Increase)/Decrease in non current assets	(1,638.22)	(743.02
(Increase)/Decrease in Inventories	(971.64)	(675.79
(Increase)/Decrease in other short term financial assets	1,932.04	3,377.29
(Increase)/Decrease in other current assets	(4,066.95)	1,084.87
Increase/(Decrease) in trade payables	(918.79)	(3,017.84
Increase/(Decrease) in long term provisions Increase/(Decrease) in short term provisions	(676.19)	237.00 532.03
Increase/(Decrease) in other liabilities	4,067.07	927.00
Increase/(Decrease) in other current liabilities	4,618.20	(734.27
Cash flow generated from operations	8,116.43	26,181.92
Income taxes paid (Net of refunds)	(1,256.87)	(8,723.57
Net Cash generated from operating activities A	6,859.56	17,458.35
Cash flow from Investing Activities		
Purchase/ Construction of Property, Plant and Equipment	(1,351.90)	(13,262.81
Purchase of Investments		(1,162.36
Proceeds on sale of Property, Plant and Equipment	21.49	33.06
Proceeds on disposal/sale of Investments Bank deposits (having original maturity of more than three	948.24	1,630.71 4,064.97
months) (Net)	940.24	4,004.97
Interest received	1,504.41	2,831.30
Dividend received	836.87	2,445.75
Net cash (used in)/ generated from investing activities B	1,959.11	(3,419.38
Cash flow from Financing Activities		
Repayment of long-term borrowings	(125.00)	(125.00
Dividend paid (including tax on dividend) Loans Taken	(15,118.57)	(13,685.17
Loans given	3,490.92	1.92 (120.00
Finance cost paid	(318.05)	(555.74
let cash (used in)/ generated from financing activities C	(12,070.70)	(14,483.99
let Increase/(Decrease) in Cash and Cash Equivalents (A+B+C)	(3,252.03)	(445.02
Cash and Cash Equivalents at the beginning of the year	4,614.05	5,059.07
Cash and Cash Equivalents at the end of the year	1,362.02	4,614.05
lovement in cash balance	(3,252.03)	(445.02
deconciliation of Cash and Cash Equivalents as per cash ow statement		
Cash and Cash Equivalents as per above comprise of the		
following : Cash in hand	10.10	0.75
Balances with banks in current accounts	13.16 1,348.86	3.75 4,610.30
Total	1,362.02	4,614.05



(₹ in Lakhs)

7) STANDALONE -SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	3 months ended 30/09/2019 (Unaudited)	Preceding 3 months ended 30/06/2019 (Unaudited)	Corresponding 3 months ended 30/09/2018 (Unaudited)	Year to date figure for current period ended 30/09/2019 (Unaudited)	Year to date figure for previous period ended 30/09/2018 (Unaudited)	Previous Accounting year ended 31/03/2019 (Audited)
Segment Revenue [Net Sales / Income]			-		-	
a. Industrial Packaging	13155.92	17731.46	16177.36	30887.38	35893.46	63675.80
b. Logistics Services	7340.30	6038.24	6781.64	13378.54	14968.76	33245.70
c. Logistics Infrastructure	4435.51	4737.02	4767.89	9172.53	9301.75	18761.00
d. Travel & Vacations	4804.07	4141.68	3668.13	8945.75	9342.64	15976.70
e. Greases & Lubricants	11589.00	9190.10	9419.24	20779.10	19458.29	37599.82
f. Others	2788.83	2445.69	2182.14	5234.52	4223.37	9854.25
Total	44113.63	44284.20	42996.40	88397.83	93188.27	179113.27
Less : Inter Segment Revenue	5923.38	1187.81	1285.79	7111.19	2588.72	1593.00
Net Sales / Income from Operations	38190.25	43096.39	41710.61	81286.64	90599.55	177520.27
2. Segment Results [Profit / (Loss) before Interest & Tax]						
a. Industrial Packaging	933.40	1842.70	1191.97	2776.10	3331.55	5415.53
b. Logistics Services	1044.22	912.34	1345.95	1956.56	2958.26	7971.21
c. Logistics Infrastructure	787.20	889.15	959.30	1676.35	1879.77	4372.60
d. Travel & Vacations	1052.83	989.56	1000.02	2042.39	2149.10	6024.93
e. Greases & Lubricants	870.99	936.79	758.97	1807.78	1720.77	3853.75
f. Others	(59.25)	(864.64)	(88.90)	(923.88)	(720.67)	928.20
Total	4629.39	4705.91	5167.30	9335.30	11318.78	28566.22
Less : (i) Interest	122.65	195.40	103.34	318.05	242.63	555.74
Total Profit Before Tax	4506.74	4510.51	5063.96	9017.25	11076.15	28010.48
Segment Assets					0.1000.01	20101 70
a. Industrial Packaging	33264.78	36007.46	34908.04	33264.78	34908.04	32181.78
b. Logistics Services	9379.89	9641.62	10803.60	9379.89	10803.60	12202.08
c. Logistics Infrastructure	23861.24	22112.75	21613.44	23861.24	21613.44	22111.33
d. Travel & Vacations	35793.63	36746.54	42697.56	35793.63	42697.56	34239.28
e. Greases & Lubricants	21100.62	20492.04	20295.81	21100.62	20295.81	19308.77
f. Others	68054.55	77353.31	65134.53	68054.55	65134.53	68188.48
Total	191454.72	202353.72	195452.99	191454.72	195452.99	188231.72
Impairment of Assets						40.00
a. Industrial Packaging	•	-			•	19.36
b. Logistics Services	•	-				•
c. Logistics Infrastructure						
d. Travel & Vacations	-	•			•	-
e. Greases & Lubricants	-	-			•	•
f. Others	•	-	-		•	40.00
Total		-				19.36
Segment Liabilities						
a. Industrial Packaging	6745.29	8523.11	8292.01	6745.29	8292.01	8783.66
b. Logistics Services	6678.83	7575.45	8947.15	6678.83	8947.15	10889.27
c. Logistics Infrastructure	8125.83	7181.55	7096.03	8125.83	7096.03	7624.01
d. Travel & Vacations	14199.06	13924.71	20250.05	14199.06	20250.05	11784.15
e. Greases & Lubricants	7073.47	7287.06	6917.01	7073.47	6917.01	6169.10
f. Others	27090.31	25032.33	24847.01	27090.31	24847.01	12961.09
Total	69912.79	69524.19	76349.26	69912.79	76349.26	58211.27

On behalf of Board of Directors A COOOL,

(S.S. KHUNTIA)
Director (Finance) and CFO
DIN: 07475677

Place:- Kolkata Date:- 11th November, 2019

23A, Netaji Subhas Road 3rd Floor, Room No – 15 Kolkata –700 001

Phone: 2230-0751, 2230-0752

Fax: 033-2230-0680

E-Mail: bkshroffkol@gmail.com

Independent Auditor's Review Report on Consolidated quarterly and year to date financial results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

TO THE BOARD OF DIRECTORS OF BALMER LAWRIE & COMPANY LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Balmer Lawrie & Company Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit/(loss) after tax and total comprehensive income/loss of its associates and joint ventures for the quarter ended 30th Sept, 2019 and for the period from 01 April, 2019 to 30th Sept, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Attention is drawn to the fact that consolidated figures for the corresponding quarter ended 30th Sept, 2018 and the corresponding period from 01st April, 2018 to 30th Sept, 2018, as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - a. Balmer Lawrie (UK) Limited; [Subsidiary Company]
 - **b.** Vishakapatnam Port Logistics Park Ltd.; [Subsidiary Company]
 - **c.** Balmer Lawrie Van Leer Ltd. [Joint Venture]
 - d. Transafe Services Ltd. [Joint Venture]
 - e. Balmer Lawrie (UAE) LLC; [Joint Venture]



- f. PT. Balmer Lawrie Indonesia; [Joint Venture]
- g. AVI-OIL India (P) Ltd.; [Associate Company]
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the branch auditors and other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. Emphasis of matter

The Parent Company has exercised the irrevocable option of shifting to a reduced Tax Rate effective April 1, 2019 in pursuance to Section 115BAA of the Income Tax Act, 1961, resulting in net tax savings of Rs.952.92 Lakhs for the half year ended September 30, 2019. (Refer Note No. 3 of the accompanying consolidated financial results)

7. We did not review the interim financial statements/financial information/ financial results of ______ branches and _____ joint operations included in the standalone unaudited/audited interim financial statements/ financial information/financial results of the entities included in the Group,

Our conclusion is not modified in respect of the above stated matter.

whose results reflect total assets of Rs as at and total revenues of Rs and
Rs, total net profit/(loss) after tax of Rs and Rs and total comprehensive
income/loss of Rs and Rs for the quarter ended and for the
period from to respectively, and cash flows (net) of Rs for the period from
to,as considered in the respective standalone unaudited/audited
interim financial statements/financial information/financial results of the entities included in the
Group. The interim financial statements/financial information/financial results of these branches
and joint operations have been reviewed by the branch auditors and other auditors whose reports
have been furnished to us or other auditors, and our conclusion in so far as it relates to the amounts
and disclosures included in respect of these branches and joint operations, is based solely on the
report of such branch auditors and other auditors and the procedures performed by us as stated
paragraph 3 above.
We did not review the interim financial statements/financial information/financial results of
subsidiaries included in the consolidated unaudited financial results, whose interim financial
statements/financial information/ financial results reflect total assets of Rs as at and
total revenues of Rs and Rs, total net profit/(loss) after tax of Rs and
Rs and total comprehensive income/ loss of Rs and Rs, for the
quarter ended and for the period from to
respectively ,and cash flows (net) of Rs for the period from
to, as considered in the consolidated
unaudited financial results. The consolidated unaudited financial results also includes the Group's
share of net profit/(loss) after tax of Rs and Rs and total
comprehensive income/loss of Rs and Rs for the quarter ended
and for the period from to, respectively, as
considered in the consolidated unaudited financial results, in respect of associates
information/financial results have not been reviewed by us. These interim financial
statements/financial information/financial results have been reviewed by other auditors whose
statements/imaneiar imormation/imaneiar results have been reviewed by other auditors whose

reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associates and joint ventures, is based solely on the report of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matters.

8. The consolidated unaudited financial results includes the interim financial statements/ financial information/financial results of 02 (two) subsidiaries which have not been reviewed/audited by their auditors, whose interim financial statements/financial information/financial results reflect total assets of Rs. 23,445.03 Lakhs as at 30.09.2019 and total revenue of Rs. 133.76 Lakhs and Rs. 184.13 Lakhs, total net profit/(loss) after tax of Rs. (435.37) Lakhs and Rs. (847.24) Lakhs and total comprehensive income /loss of Rs. (435.37) Lakhs and Rs. (847.24) Lakhs for the quarter ended Sept, 2019 and for the period from 01.04.2019 to 30.09.2019 respectively, and cash flows (net) of Rs. 76.92 Lakhs for the period from 01.04.2019 to 30.09.2019, as considered in the consolidated unaudited financial results. The consolidated financial results also includes the Group's share of net profit/(loss) after tax of Rs. NIL and Rs. NIL and total Comprehensive income / loss of Rs. NIL and Rs. NIL for the guarter ended Sept, 2019 and for the period from 01.04.2019 to 30.09.2019, respectively, as considered in the consolidated unaudited financial results, in respect of 01 (one) associates and 04 (four) joint ventures, based on their interim financial statements/financial information/ financial results which have not been reviewed/audited by their auditors. According to the information and explanations given to us by the Management, these interim financial statements/financial information/financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

Place of signature: Kolkata

Date: 11.11.2019

For B. K. SHROFF & CO.
Chartered Accountants

FRN: 302166E

L. L. Shoff

(L. K. Shroff)

Partner

Membership No. 060742

UDIN:19060742AAAADI3703

BALMER LAWRIE & CO. LTD. [A Government of India Enterprise]

To Board of Directors Balmer Lawrie & Co. Ltd.

CEO and CFO Certification

We, Prabal Basu, Chairman & Managing Director, and S. S. Khuntia, Director (Finance), hereby certify that we have reviewed the Un-audited Consolidated Financial Results of the Company for the quarter/period ended 30th September, 2019 and to the best of our knowledge and belief the said results:

- (i) Do not contain any false or misleading statements or figures, and
- (ii) Do not omit any material fact, which may make the statements or figures contained therein misleading.

(Prabal Basu)

Chairman & Managing Director

(S. S. Khuntia) Director (Finance)

11th November, 2019

BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office: 21, Netaji Subhas Road, Kolkata - 700001

<u>Tel. No. - (033)22225313, Fax No.- (033)22225292, email-bhavsar.k@balmerlawrie.com, website-www.balmerlawrie.com</u>
<u>CIN: L15492WB1924G01004835</u>

Statement of Consolidated Unaudited Financial Results for the Quarter and Six Months Ended 30/09/2019

(₹ in Lakhs)

				-	ONIO OLI IDATED		
				C	ONSOLIDATED		
SI.	Particulars				Year to date figures	Year to date figures	
No.	(Refer Notes Below)		Preceding	Corresponding	for current period	for the previous	Figures for Previous
		3 months ended	3 months ended	3 months ended	ended	period ended	Year ended
		30/09/2019	30/06/2019	30/09/2018	30/09/2019	30/09/2018	31/03/2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue from Operations	38319.40	43142.56	41711.16	81461.96	90600.10	177520.
11	Other Income	1347.17	990.17	1052.09	2337.34	2228.57	5779.
Ш	Total Income (I + II)	39666.57	44132.73	42763.25	83799.30	92828.67	183300.1
			44102.10	421 00.20	00733.00	32020.07	100000.
IV	Expenses Cost of Materials consumed & Services rendered	22444.18	27481.16	26346.71	49925.34	58301.20	110530.
		583.35	246.60	20340.71		30301.20	329.
	Purchase of Stock-in-Trade Changes in inventories of Finished Goods, Stock-in-Trade and Work-in-Progress	761.91		200.00	829.95	25.94	343.
	Changes in inventories of Finished Goods, Stock-III-Trade and Work-III-Progress	761.91	(450.03)	368.60	311.88	25.94	343.
	Employee Benefits Expense	6107.73	5864.35	5378.58	11972.08	10996.45	21270.
		312.01	336.50				712
	Finance costs			103.47	648.51	242.83	
	Depreciation and Amortization expense	1031.06	1081.93	657.26	2112.99	1320.71	3031.
	Other expenses	5050.67	5606.86	5597.69	10657.53	11617.68	22425.
	Total Expenses (IV)	36290.91	40167.37	38452.31	76458.28	82504.81	158642.8
V	Profit/ (Loss) before exceptional items and tax (III-IV)	3375.66	3965.36	4310.94	7341.02	10323.86	24657.2
VI	Exceptional items	-	-		*	-	
VII	Profit/ (Loss) before Tax (V - VI)	3375.66	3965.36	4310.94	7341.02	10323.86	24657.2
VIII	Tax expense:						
VIII		504.00	1011 12	1 670 20	2 200 00	2 007 02	0422
	(1) Current Tax (2) Deferred Tax	594.66 81.82	1611.43 90.70	1,670.20 (44.92)	2,206.09 172.52	3,807.03 (56.22)	8122. 424.
		100000000					
IX	Profit/ (Loss) for the period from continuing operations (VII-VIII)	2699.18	2263.23	2685.66	4962.41	6573.05	16110.5
X	Profit/ (Loss) from discontinued operations	-	•				
XI	Tax Expenses of discontinued operations	-	-	-		4	
XII	Profit/ (Loss) from Discontinued operations (after tax) (X-XI)						
XIII		2874.02	2428.75	2690.03	5302.77	6580.19	16333.1
AIII	Profit/ (Loss) for the period- attributable to owners of the parent	2874.02	2426.75	2690.03	5302.77	6560.19	16333.1
	Profit/ (Loss) for the period -attributable to non-controlling interest	(174.84)	(165.52)	(4.37)	(340.36)	(7.14)	(222.6
KIV	Other Comprehensive Income						
	(A)(i) Items that will not be reclassified to profit or loss	-			-		(925.6
	(A)(ii) Income tax relating to items that will not be reclassified to profit or loss						323.
- 1	(B)(i) Items that will be reclassified to profit or loss	_					
	(B)(ii) Income tax relating to items that will be reclassified to profit or loss	-		-			
	Total Comprehensive Income for the period (XIII + XIV) (Comprising Profit/ (Loss) and Other Comprehensive Income for the period)	2699.18	2263.23	2685.66	4962.41	6573.05	15508.3
	Total Comprehensive Income for the period- attributable to owners of the parent	2874.02	2428.75	2690.03	5302.77	6580.19	15730.9
	Total Comprehensive Income for the period- attributable to non-controlling interest	(174.84)	(165.52)	(4.37)	(340.36)	(7.14)	(222.6
(VII	Earnings per equity share (for continuing operations) (of ₹ 10/- each) (not						
	annualised)						
	(a) Basic	2.36	1.99	2.36	4.35	5.77	14.
	(b) Diluted	2.36	1.99	2.36	4.35	5.77	14.
	Earnings per equity share (for discontinued operations) (of ₹ 10/- each) (not						
	annualised)						
	(a) Basic	-		*			-
	(b) Diluted	-	-	•		*	
- 1							
ax I	Earnings per equity share (for discontinued & continuing operations)						
	Earnings per equity share (for discontinued & continuing operations) (of ₹ 10/- each) (not annualised)						
		2.36 2.36	1.99 1.99	2.36 2.36	4.35 4.35	5.77 5.77	14.1 14.1

Notes:-

- The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 11, 2019. As required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Statutory Auditors have conducted a Limitted Review of the above financial results for the quarter/period ended 30th September, 2019.
- 2) The parent company has adopted Ind AS 116 "Leases" effective April 1, 2019, as notified by the Ministry of Corporate Affairs (MCA) in the Companies (Indian Accounting Standard) Amendment Rules, 2019. The parent company has adopted the modified retrospective approach. Accordingly, the comparative information for the period(s) relating to earlier period/year is not restated. The effect of this adoption is decrease in profit before tax by ₹ 52.60 Lakhs during the half year ending September 30, 2019.
- 3) In pursuance to Section 115BAA of the Income Tax Act, 1961 (The Act), announced by the Government of India through Taxation Laws (Amendment) Ordinance 2019, companies have the option of shifting to a reduced tax rate effective April 1, 2019 along with a consequent reduction in certain tax incentives and subject to certain conditions. The parent company evaluated these provisions and has decided to exercise this option. Accordingly, the parent company has recognised the impact of the same on the current tax charge and deferred tax balances. The resultant impact has been considered in the current quarter. The impact of such tax provision for the current half year ended September 30, 2019 is net savings of ₹ 952.92 Lakhs.
- Previous period/ year's figures have been regrouped/ rearranged / reclassified wherever necessary.



		(₹ in Lakhs)
Consolidated Statement of Assets and Liabilities	As at Current half year end 30/09/2019	As at Previous yea end 31/03/2019
Particulars	Unaudited	Audited
Turdound	Cildudiou	71001100
ASSETS		
(1) Non-Current Assets	E4 964 77	56 210 00
(a) Property, Plant and Equipment	54,864.77	56,319.08
(b) Right of Use Assets	4,835.48	-
(c) Capital work-in-progress	12,474.88	11,717.60
(d) Investment Properties	109.77	111.39
(e) Intangible Assets	332.04	391.08
(f) Intangible Assets under development	4.00	•
(g) Financial Assets		
(i) Investments	35,431.67 408.96	32,506.53 420.89
(ii) Loans (iii) Others	706.74	775.27
(h) Non Financial Assets - Others	5,171.46	8,309.39
.,		
otal Non-Current Assets	1,14,339.77	1,10,551.23
(2) Current Assets (a) Inventories	15,211.62	14,293.31
(b) Financial Assets	10,211.02	1-1,200.01
(i) Trade Receivables	30,629.30	27,629.10
(ii) Cash & cash equivalents	2,169.70	5,336.73
(iii) Other Bank Balances	38,150.59	39,071.11
(iv) Loans	1,913.26	474.14
(v) Others (c) Non Financial Assets- Others	21,381.56 10,671.50	24,775.38 5,922.11
(c) Non i mancial Assets- Others	10,071.30	
otal Current Assets	1,20,127.53	1,17,501.88
TOTAL ASSETS	2,34,467.30	2,28,053.11
Equity (a) Equity Share Capital (b) Other Equity MINORITY INTEREST	11,400.25 1,29,674.97 1,41,075.22	11,400.25 1,40,552.84 1,51,953.09
Equity attributable to Non Controlling Interest		
(a) Equity Share Capital	5,402.60	5,402.60
(b) Other Equity	(684.38)	(344.02
	4,718.22	5,058.58
otal Equity	1,45,793.44	1,57,011.67
LIABILITIES 1) Non-Current Liabilities (a) Financial Liabilities		
(i) Borrowings (ii) Right of Use Liabilities	9,470.73 1,075.67	7,608.24
(ii) Other Financial Liabilities	23.72	7.70
(iii) Other Financial Liabilities (b) Provisions	4,014.48	4,162.43
(c) Deferred tax liabilities (Net)	11,769.29	7,364.03
(d) Non Financial Liabilities - Others	265.51	260.51
otal Non-Current Liabilities	26,619.40	19,402.91
2) Current Liabilities		ú.
(a) Financial Liabilities		
(i) Borrowings	3,797.24	306.39
(ii) Right of Use Liabilities	949.09	-
(iii) Trade Payables (A) Total outstanding dues of micro enterprises and	249.28	324.16
small enterprises (B) Total outstanding dues of creditors other than	28,368.88	28,974.92
micro enterprises and small enterprises	20,000.00	20,314.32
(iv) Other Financial Liabilities	15,106.03	12,988.74
(b) Non Financial Liabilities- Others	8,897.55	5,235.18
(c) Provisions	962.37	1,638.56
(d) Current Tax Liabilities (Net)	3,724.02	2,170.58
		F4 C00 F0
otal Current Liabilities	62,054.46	51,638.53



	ptember 2019		(₹ in Lakhs
Particulars	For The Period Ended 30 September 2019	For The Year Ended 31 March 2019	
		Unaudited	Audited
Cash flow from Operating Activities			
Net profit before tax		7,341.02	24,657.21
Adjustments for:		2,112.99	3,031.25
Depreciation and Amortisation Impairment of Assets		2,112.99	19.36
Write off/Provision for doubtful trade receivables (Net)		0.45	(102.95
Write off/Provision for Inventories (Net)		53.33	45.80
Other Write off/Provision (Net)		-	300.82
(Gain)/ Loss on sale of fixed assets (Net)		(10.68)	(6.02
(Gain)/ Loss on Disposal/Sale of Investments (Net)		-	(634.49
Interest income		(1,512.82)	(2,864.9
Dividend Income		(6.51)	(3.15
Finance costs		648.51 8,626.29	712.37 25,155.2 9
Operating cash flows before working capital changes		0,020.29	25,155.23
Changes in operating assets and liabilities (working capital char	nges)		
(Increase)/Decrease in trade receivables		(3,000.65)	(547.82
(Increase)/Decrease in non current assets		(3,177.72)	2,895.58
(Increase)/Decrease in Inventories		(971.64)	(675.79
(Increase)/Decrease in other short term financial assets		3,867.96	1,914.60
(Increase)/Decrease in other current assets		(4,749.39) (664.90)	1,080.98 (2,417.60
Increase/(Decrease) in trade payables Increase/(Decrease) in long term provisions		(147.95)	384.9
Increase/(Decrease) in short term provisions		(676.19)	448.63
Increase/(Decrease) in other liabilities	*	3,222.71	416.54
Increase/(Decrease) in other current liabilities		4,611.46	(811.60
Cash flow generated from operations		6,939.98	27,843.76
Income taxes paid (Net of refunds)		(652.65)	(8,438.19
Net Cash generated from Operating Activities	Α	6,287.33	19,405.57
Cash flow from Investing Activities			
Purchase of construction of Property, Plant and Equipment		(1,377.03)	(19,724.16
Purchase of Investments			(1,162.36
Proceeds on sale of Property, Plant and Equipment		21.49	(369.12
Proceeds on disposal/sale of Investments		-	634.49
Bank deposits (having original maturity of more than three		920.52	4,064.97
months) (Net)			
Interest received		1,512.82	2,864.9
Dividend received		6.51	3.15
Net cash (used in)/ generated from Investing Activities	В	1,084.31	(13,688.12
Cash flow from Financing Activities			
Repayment of long-term borrowings		(125.00)	-
Dividend paid (including tax on dividend)		(15,118.57)	(13,685.17
Loans Taken		5,353.41	6,424.29
Loans given		(040.54)	(740.07
Finance cost paid Net cash (used in)/ generated from Financing Activities	С	(648.51) (10,538.67)	(712.37 (7,973.2 5
Net cash (asea hij) generated from t manoning Acavities		(10,000.01)	(7,070.20
Net Increase/(Decrease) in cash and cash equivalents (A+B	+C)	(3,167.03)	(2,255.80
Cash and Cash Equivalents at the beginning of the year		5,336.73	7,591.53
Cash and Cash Equivalents at the end of the year		2,169.70	5,336.73
Movement in cash balance		(3,167.03)	(2,254.80
Reconciliation of cash and cash equivalents as per cash flow st	atement		
Cash and cash equivalents as per above comprise of the following			
Cash in hand		13.46	3.75
Balances with banks in current accounts		2,156.24	5,332.98
	Total	2,169.70	5,336.73

(₹ in Lakhs)

7) CONSOLIDATED - SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	3 months ended <u>30/09/2019</u> (Unaudited)	Preceding 3 months ended 30/06/2019 (Unaudited)	Corresponding 3 months ended 30/09/2018 (Unaudited)	Year to date figure for current period ended 30/09/2019 (Unaudited)	Year to date figure for previous period ended 30/09/2018 (Unaudited)	Previous Accounting year ended 31/03/2019 (Audited)
Segment Revenue [Net Sales / Income]	(Ondudited)	Tomadated	Tonadated	(Onudanted)	Tonuantear	induited
a. Industrial Packaging	13155.92	17731.46	16177.36	30887.38	35893.46	63675.80
b. Logistics Services	7340.30	6038.24	6781.64	13378.54	14968.76	33245.70
c. Logistics Infrastructure	4610.83	4737.02	4768.44	9347.85	9302.30	18761.00
d. Travel & Vacations	4804.07	4141.68	3668.13	8945.75	9342.64	15976.70
e. Greases & Lubricants	11589.00	9190.10	9419.24	20779.10	19458.29	37599.82
f. Others	2742.66	2491.86	2182.14	5234.52	4223.37	9854.79
Total	44242.78	44330.37	42996.95	88573.14	93188.82	179113.81
Less : Inter Segment Revenue	5923.38	1187.81	1285.79	7111.19	2588.72	1593.00
Net Sales / Income from Operations	38319.40	43142.56	41711.16	81461.96	90600.10	177520.81
2. Segment Results [Profit / (Loss) before Interest & Tax]						
a. Industrial Packaging	159.29	1842.70	503.87	2001.99	2643.45	5415.53
b. Logistics Services	1044.22	912.34	1345.95	1956.56	2958.26	7971.21
c. Logistics Infrastructure	266.59	889.15	959.30	1155.74	1879.77	4372.60
d. Travel & Vacations	1052.83	989.56	1000.02	2042.39	2149.10	6024.93
e. Greases & Lubricants f. Others	814.74 350.01	936.79	691.49	1751.53	1653.29	3853.75
		(1,268.69)	(86.21)	(918.68)	(717.18)	(2,268.44)
Total	3687.68	4301.86	4414.42	7989.53	10566.69	25369.58
Less : (i) Interest	312.01	336.50	103.47	648.51	242.83	712.37
Total Profit Before Tax	3375.66	3965.36	4310.94	7341.02	10323.86	24657.21
Segment Assets	33264.78	36007.46	34908.04	33264.78	34908.04	32181.78
a. Industrial Packaging b. Logistics Services	9379.89	9641.62	10803.60	9379.89	10803.60	12202.08
c. Logistics Services	36644.50	22112.75	57973.21	36644.50	57973.21	22111.33
d. Travel & Vacations	35793.63	36746.54	42697.56	35793.63	42697.56	34239.28
e. Greases & Lubricants	21100.62	20492.04	20295.81	21100.62	20295.81	19308.77
f. Others	98283.87	119505.23	65848.69	98283.87	65848.69	108009.87
Total	234467.30	244505.64	232526.91	234467.30	232526.91	228053.11
Impairment of Assets						
a. Industrial Packaging) -			19.36
b. Logistics Services		•	-			•
c. Logistics Infrastructure	•		•	-		
d. Travel & Vacations	•	•	-	-	•	-
e. Greases & Lubricants		15	•	-		
f. Others			•			40.20
Total						19.36
Segment Liabilities a. Industrial Packaging	17031.34	8523.11	8292.01	17031.34	8292.01	8783.66
b. Logistics Services	6678.83	7575.45	8947.15	6678.83	8947.15	10889.27
c. Logistics Services	17040.83	7181.55	18619.46	17040.83	18619.46	7624.01
d. Travel & Vacations	14199.06	13924.71	20250.05	14199.06	20250.05	11784.15
e. Greases & Lubricants	7465.47	7287.06	6917.01	7465.47	6917.01	6169.10
f. Others	26258.33	43562.37	24880.81	26258.33	24880.81	25791.22
Total	88673.86	88054.23	87906.49	88673.86	87906.49	71041.44

On behalf of Board of Directors

(S.S. KHUNTIA)
Director (Finance) and CFO
DIN: 07475677

Place:- Kolkata Date:- 11th November, 2019